

BPA Number School Board of Sarasota County
BLANKET PURCHASE AGREEMENT

THIS BLANKET PURCHASE AGREEMENT (this “Agreement”) is effective as of September 21, 2011, by and between The HON Company (“HON”) and SBSC (the “Agency”).

HON and SBSC, the Agency, have agreed to enter into this Agreement in order to allow the Agency to acquire HON commercial products and services directly from HON, with the assistance of authorized servicing dealers, using pricing, terms, and conditions set forth in the HON State of Florida contract 425-001-06-1. The pricing, terms, and conditions of the HON State of Florida contract (as may be amended, revised or renewed from time to time under the terms of the individual contract) are incorporated by reference herein. HON will provide SBSC with copies of the HON Contracts upon the written request of the Agency. This BPA will be null and void on the date the State of Florida Contract 425-001-06-1 expires with HON, unless a new contract supersedes Contract 425-001-06-1.

SBSC agrees to purchase, during the following dates, September 21, 2011 through September 20, 2012, a minimum of \$625,000.00 list of product from HON (“Annual Purchase Projection”), determined on a net invoice basis. Based upon the Annual Purchase Projection, the Agency shall be entitled to purchase HON products at the following discounts off the current list price in effect under the HON GSA Contracts:

Systems and Pedestals	72.5%
Metal Desking and Computer Support	65.7%
Lateral Files and Storage	73.3%
Other Filing and Storage	71.5%
Executive Office Furniture Casegoods	64.9%
Conference Room Furniture	64.9%
Tables	64.5%
Reception Seating	65.0%
Multiple Seating	65.0%
Multi Purpose Seating Steel	65.0%
Multi Purpose Seating Wood	65.0%
Education	62.3%

In the event that SBSC fails to meet its Annual Purchase Projection, HON will base discounts in future Blanket Purchase Agreements with the Agency’s performance under this Agreement for the most recent twelve-month BPA period. HON reserves the right to deny the Agency future Blanket Purchase Agreements.

Orders MUST reference the individual HON State of Florida Contract number, and the BPA number of this agreement. Orders shall be submitted for a minimum of \$100.00 net on each order. Orders must have a single "ship to" destination within the United States in order for the freight to be paid by HON.

This Agreement expires: September 20, 2012.

The following office(s) are hereby authorized to place orders under this Agreement.

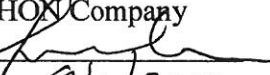
OFFICE	POINT OF CONTACT/PHONE/FAX
<u>School Board of Sarasota County</u>	<u>Joyce E. Haney</u>
_____	<u>941-486-2183</u>
_____	<u>FAX 941-486-2188</u>

Orders may be placed via Fax or paper to: The HON Company
c/o Servicing Dealer
200 Oak Street
Muscatine, IA 52761
PH: 800-466-869
FX: 800-833-3902

Orders may be sent to the HON Servicing Dealer for review prior to order placement.
Orders must be cut from the Agency directly to HON only.
HON shall invoice the Agency upon shipment of product.
Payment terms are net 30 days, with no additional discount for early payment.
Product shall be shipped not to exceed 60 days after receipt of a valid order.

The HON Company:

Agency:

The HON Company
By: 
Date: 9/1/2011
Keith Keller
Director of Government Contracts
And Compliance

School Board of Sarasota County
By: _____
Date: _____

(print name)